### 213- Written Analysis and Communication Lab

- 1. What is a common barrier to effective communication?
- a. Openness
- b. Clarity
- c. Feedback
- d. Noise

Answer: d. Noise

- 2. What is the primary focus of the Writing Techniques module in business communication?
- a. Types of communication
- b. Rules of good writing
- c. Planning persuasive messages
- d. Recruitment and employment correspondence

Answer: b. Rules of good writing

- 3. In Recruitment and employment correspondence, what document typically provides a comprehensive overview of an individual's qualifications and experience?
- a. Application letter
- b. Curriculum vitae
- c. Interview feedback
- d. Reference letter

Answer: b. Curriculum vitae

- 4. What is the primary purpose of internal communications in business?
- a. Attracting external clients
- b. Managing relationships within the organization
- c. Writing persuasive messages

d. Developing business proposals

### Answer: b. Managing relationships within the organization

- 5. What type of message is a Letter of Appreciation?
- a. Routine letter
- b. Negative message
- c. Persuasive request
- d. Positive message

Answer: d. Positive message

- 6. What is the primary focus of report writing in business communication?
- a. Choosing the means of communication
- b. Writing effective sentences
- c. Writing persuasive messages
- d. Providing information in a structured format

#### Answer: d. Providing information in a structured format

- 7. In external communications, what document is used to invite bids for a project?
- a. Public notice
- b. Press release
- c. Invitation to tender
- d. Business proposal

**Answer: c. Invitation to tender** 

- 8. What is the suggested approach for delivering the course on managerial communication?
- a. Focusing solely on theoretical aspects
- b. Devoting 50% of the time to theoretical aspects
- c. Devoting 10 to 15% of the time to theoretical aspects

d. Ignoring application-oriented methods

Answer: c. Devoting 10 to 15% of the time to theoretical aspects

- 9. What is the recommended way to reinforce the concepts covered in the course?
- a. Conducting theoretical exams
- b. Providing workbooks covering major managerial communication situations
- c. Ignoring practical applications
- d. Focusing on hands-on workshops only

Answer: b. Providing workbooks covering major managerial communication situations

# 10. What is the primary purpose of a memorandum in internal communications?

- a. Sending positive messages
- b. Writing persuasive messages
- c. Managing relationships within the organization
- d. Providing information within the organization

Answer: d. Providing information within the organization

## 11. What is the primary purpose of a Press Release in external communications?

- a. Inviting bids for a project
- b. Providing information to the media
- c. Writing business proposals
- d. Publicizing internal achievements

Answer: b. Providing information to the media

12. In the Writing Techniques module, what is the term used for reducing phrases to improve clarity?

- a. Précis writing
- b. Drafting
- c. Summarizing
- d. Reduction techniques

Answer: a. Précis writing

- 13. What is the role of a Press Note in external communications?
- a. Inviting bids for a project
- b. Providing information to the media
- c. Writing business proposals
- d. Publicizing internal achievements

Answer: b. Providing information to the media

- 14. What is the primary focus of the module on Public Private Partnerships (PPP)?
- a. Planning persuasive messages
- b. Managing relationships within the organization
- c. Writing persuasive requests
- d. Different kinds of PPP, with a special emphasis on the BOT model

Answer: d. Different kinds of PPP, with a special emphasis on the BOT model

- 15. In the Written Communication module, what is emphasized as an essential stage in the communication cycle?
- a. Choosing the means of communication
- b. Writing persuasive messages
- c. Providing information in a structured format
- d. Feedback

Answer: d. Feedback